



Our Agenda

Small Business Ownership as Household & Community Wealth Building



03

SMALL BUSINESS PROCUREMENT PROGRAMS

Government
Anchor Institutions

04


DISADVANTAGED BUSINESS CERTIFICATION

Small Disadvantaged Business SBD SBA OTHER

05

CASE STUDIES: WEALTH

MMBC
Wyomissing Foundation
Procurement: Harvard






Small Business Development Center
Widener University




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Small Disadvantaged Business Programs

Government

Contracting Assistance Programs




Anchor Institution




- ✓ Small Disadvantaged Business (SDB) Program
- ✓ 8(a) Small Business Program
- ✓ Women-Owned and Economically Disadvantaged Women-Owned Small Business Program
- ✓ Service-Disabled Veteran-Owned Small Business Program
- ✓ HUBZone Small Business Program

- ✓ Educational
- ✓ Medical
- ✓ Cultural


Supplier diversity program




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Small Business Ownership as Household & Community Wealth Building



04

DISADVANTAGED BUSINESS CERTIFICATIONS

D.B.E Certification Progs
3rd Party Certification
State & Local Certs.
Resources: Procurement

05

CASE STUDY: HOW TO OBTAIN ASSETS TO GROW WEALTH



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Disadvantaged Business Enterprise (DBE) Certifications

3rd Party Certifications





- ✓ [HUBZone Small Business Program](#)
- ✓ [Unified Certification Program \(UCP\)](#)
- ✓ [National Minority Supplier](#)
- ✓ [Development Council \(NMSDC\)](#)
- ✓ [Women’s Business Enterprise](#)
- ✓ [National Council \(WBENC\)](#)
- ✓ [U.S. Small Business Administration](#)
- ✓ [\(SBA\) 8\(A\) Business Development Program](#)
- ✓ [Vets First Verification Program \(Vetbiz.VA.gov\)](#)
- ✓ [US Business Leadership Network \(USBLN\)](#)
- ✓ [National Gay & Lesbian Chamber of Commerce \(NGLCC\)](#)

State & Local Requirements





- ✓ Vendor Registration – Supplier Portal
- ✓ Small Diverse Certifications
- ✓ Agency Contracts, COSTARS
- ✓ How Do I Bid
- ✓ Municipal Contracting Guide


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Take Away

Don't put all your eggs in the Government contracting basket.

Lear more:

[6 Procurement Tips All Small Business Owners Need to Know](#)

